



# Solutions

Established to provide valuable Furniture, Furnishing, and Equipment products and solutions to clients, including Hospitality, Office Spaces, Educational Facilities, Healthcare & Residential sectors.

We believe in mutual trustworthy, long-lasting relationships and have carefully selected our solutions to address both **Quality and Budgetary Requirements.** 

# Services

Our team comprises senior and professional FF&E specialists in business, design, estimation, and project management to help clients streamline, procure and secure their assets.

#### We:

Study client area needs and wants,

Propose clear and visual presentations,

Engage in estimation and budgeting,

Offer procurement services,

Execute installation of approved orders,

Facilitate after-sales services.



An investment in the quality of the space will pay more than building the room itself.

A well-thought-of space will bring prosperity to the property owner and nurture a delightful presence in the room.

We are committed to this philosophy and closely collaborate with our local and international partners to meet the best possible outcome for our clients.

# Major Brands in partnership

VS™ Furniture, Germany -

ALEA OFFICE™, Italy

Arteco<sup>™</sup>, Italy

Diemme<sup>™</sup>, Italy

Haima™ Carpets, China-

Foshan Yonso ™, China-

Suminoe™, Japan

Belka™, Turkey

a full range of education, healthcare, and office furniture

office desks, workstations & meeting /other tables

office desks, workstations & meeting /other tables

office, hospitality lounge furniture

Axminster, wire Wilton woven, Wilton, Carpet tile, Printed, Piece-dye Tufted and Hand-Knotted carpets

Contract furniture – Office, Residential, Hospitality, Education

carpets & LVT –luxury vinyl tiles

Belgotex SA & Balsan™, France- carpets & LVT –luxury vinyl tiles

astounding wall paint designs

# **Projects Background of Our Team**

Mr. Farrukh & his Team have a consistent track record of specifying and winning significant projects during the last 17 years, including:

- 1. PAAET College of Basic Education Girls campus 2009: Interface carpet KWD 112 k
- 2. KUFPEC HQ Chairs 2010: Steelcase KWD 110 k
- 3. Kuwait National Library new Bldg. 2011: Interface carpet KWD 120 k (+ Mosque Carpet)
- 4. Sheikh Jaber Hospital Kuwait 2012: Steelcase furniture KWD 2.5 million
- 5. Central Bank of Kuwait new HQ 2013: Interface carpet KWD 250k (+ Auditorium broadloom carpet).
- 6. Ministry of Education new HQ 2014: Nucraft meeting tables KWD 148 k
- 7. KUCP College of Art & Education 2014: Lamm auditorium seats KWD 197 k
- 8. Capital Markets Authority & KCCI seating 2015: Herman Miller KWD 61k
- 9. New KOC Ahmadi Hospital FF&E 2015: HNI & Kimball hospitality. KWD 1.2 million
- 10. KOC new Al Tameer FF&E 2016: Herman Miller KWD 2.5 million project specification & management
- 11. Kuwait Chamber of Commerce & Industry Annexe Building FF&E 2017: complete package Herman Miller & others. KWD 115k
- 12. KNPC Workstations restructuring 2017: Herman Miller. KWD 20k
- 13. Burj Al Shaya seating 2017 indirectly through Herman Miller. KWD 1 million
- 14. Schlumberger new floor @ Al Hamra tower 2018: Herman Miller & others. KWD 150k
- 15. Saudia Sharq Office furniture 2019 KWD 11k

# Projects Background of Our Team

Mr. Farrukh & his Team have a consistent track record of specifying and winning major projects during the last 17 years, including:

- 16. Alghanim Cars showroom Ahmadi Furniture 2019 KWD 13k
- 17. Ministry of Defense Kuwait Fit Out & Sunon China Furniture 2021 KWD 7 k.
- 18. KAFCO Window blinds & kitchen setup 2022.
- 19. Alghanim Intl. Contractors Meeting Room Carpet 2022.
- 20. T1 Airport MOC Office Laminate Flooring 2023.
- 21. Jumeirah Messilah Beach Hotel & Spa Ballroom Meeting Rooms Foyers Corridors Axminster Carpet Design & Procurement 2023.
- 22. GTC PIFSS Data Center Raised Floor Design 2023.





# We Care About Education.

United in the conviction that environment is our children's third teacher, we can begin anew a vital mission: designing today's schools for tomorrow's world.

#### Education, Healthcare, and Office Furniture

As a full-service supplier VS Vereinigte Spezialmöbelfabriken covers the school sector and the office living and working space with intelligent furniture and integrative solutions.

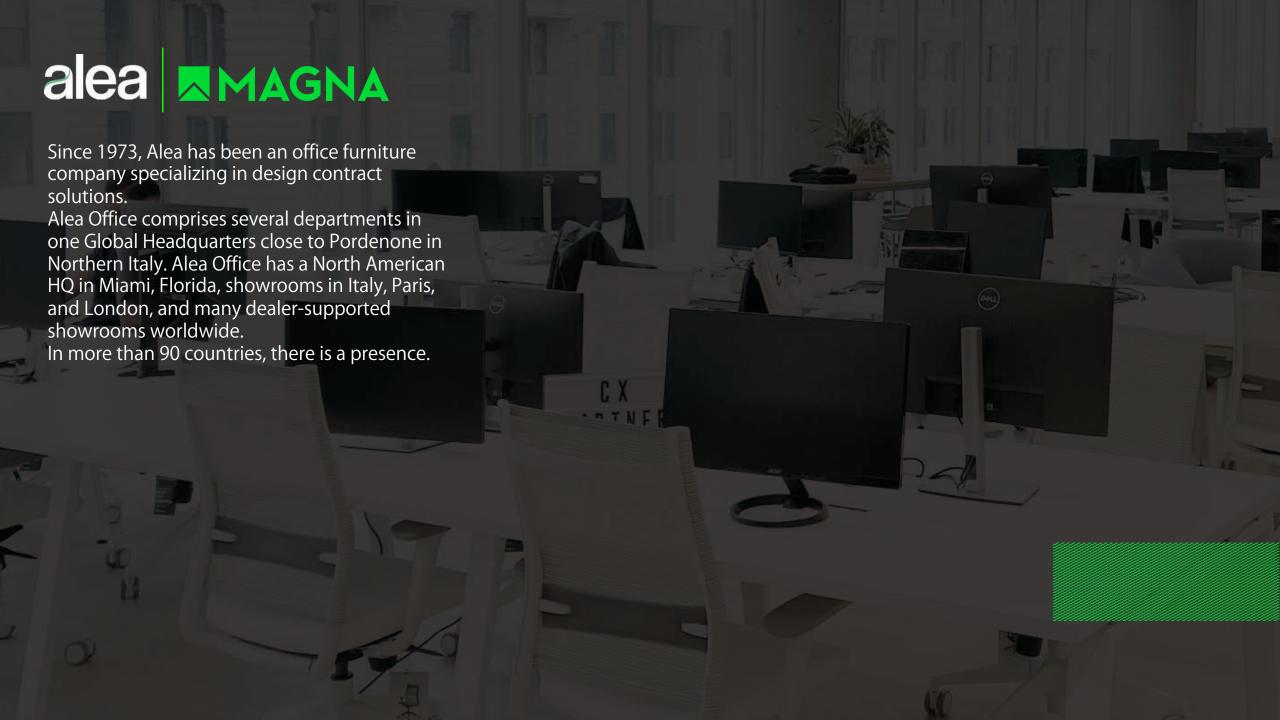


#### Education, Healthcare, and Office Furniture

Working does not mean to be sitting all the time. In a large open-plan area, fixed workstations are usually placed in double or four-block arrangements for space optimization. From an ergonomic point of view, it is sensible to have infinite electric height adjustment that enables easy and constant switching from sitting to standing height tables. Monitor swivel arms facilitate individualized adaptation. Screens serve as a visual and acoustic division for two-person workstations.

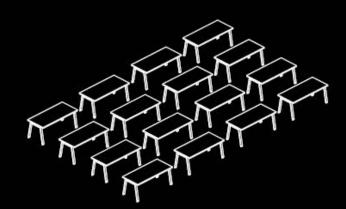
#### Privacy for personal conversations.





## LARGE SCALE SCALE projects as well as small orders

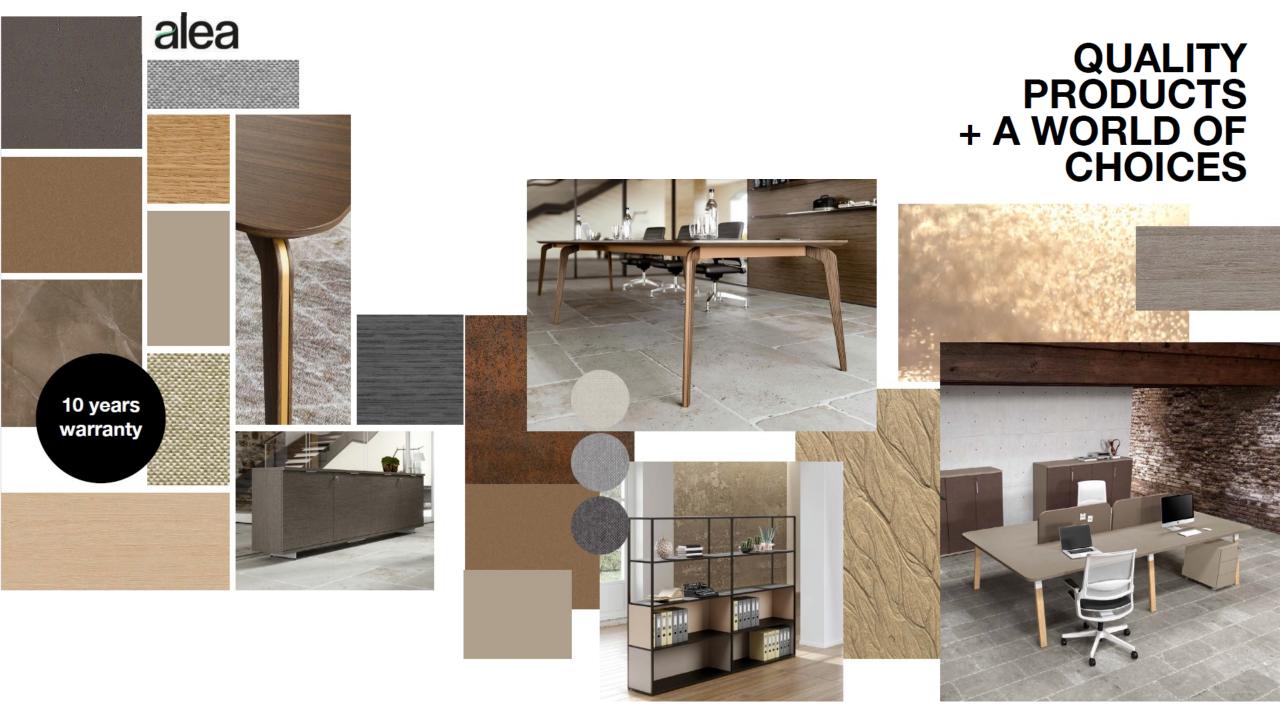




operations are set on JUST IN TIME basis

# WHAT WE DO alea

We are Italian industrial artisans who design & build a wide range of contract furniture offerings. Complete custom capability to standard offerings. We design, engineer & manufacture cost conscious, midmarket to high end furniture solutions. We truly help our clients enhance their brand essence and build healthy work environments. It's all about our people, this is what makes us who we are, makes the difference to our clients each & every day.





# SALES

# alea

Our production time is 3 to 5 weeks from order entry. We handle small & add-on orders with the same care & attention given to larger projects. The continued success of our company is attributed to qualities of the products themselves in addition to the superior customer service we provide before & after the sale. We have a multilingual in-house design team that creates furniture specifications based on the client needs, & then submits the orders directly to the plant. Our turn around with offers & drawings is usually less than 48 hours.

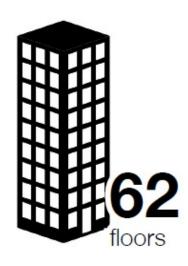
# MAIN EXPORT DESTINATIONS: EUROPE, USA, MIDDLE EAST, RUSSIA, LATIN AMERICA. EXPORTS REPRESENT ABOUT 95% OF TOTAL SALES VOLUME.

WE ARE EXPORT EXPERTS.

alea



# custom made project in Abu Dhabi ADNOC



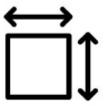
Created by Brad Avison from the Noun Project



**35.000** Furniture boxes



**2.000 m3** CARB 2



200.000 Wood veneer square meters 2

24.000 locks and cylinders



100.000

screws



80 km extruded aluminium

alea



in Al-Khobar
ARAMCO



## Bahrain

TRA - TELE COMMUNICATION REGULATORY AUTHORI-TY
GULF HOUSE ENGINEERING
MOSD MINISTRY SOCIAL DEVELOPMENT
KFH Kuwait Financial House

## Dubai

EMIRATES DIPLOMATIC ACADEMY
VELOQX
DAEP
DUBAI POLICE HEAD QUARTERS
DUBAI POLICE / STATE SECURITY
EMIRATES ISLAMIC BANK
CLYDE & CO
ALPHADATA

## Kuwait

KAZMA CAMP
MINISTRY OF TRADING AND INDUSTRIAL
KOB KUWAIT CREDIT BANK
AL HABSHI CONSULTANTS
WARBA BANK - VARIOUS BRANCHES
COAE COLLEGE OF ARTS
PAAET UNIVERSITY KUWAIT
NATO Istanbul Cooperation Initiative (ICI) Regional Centre

## Jordan

HIKMA ZALATIMO INDUSTRIES EAGLE HILLS DEVELOPMENT HQ AJIB BANK

# REFERENCE

## Abu Phabi

BOROUGE
RULERS REPRESENTATIVE COURT
ADNOC AGT
ADNOC IGG
MANAFTH
ADNOC HQ TOWER
PRESIDENTIAL PALACE
ADCO SHINING TOWER
ADCO Y BLOCK
ARABTECH
DAMAN INSURANCE
ADFCA
GASCO

## Qatar

QATAR ARMED FORCES MOFA SOCIAL & SPORT CONTRIBUTION FUND OLD DOHA PORT ISF - DUHILL COE - COLLEGE OF ENGINEERING NEW FINANCE DIRECTORY BUILDING HBKU HAMAD BIN KHALIFA UNIVERSITY MASRAF AR RAYAN BANK QAFCO QATAR FERTILIZER COMPANY ASHGAL QATAR ARMED FORCE HMC HAMAD MEDICAL CORPORATION MOI MINISTRY OF INTERIORS MOEHE MINISTRY OF HIGHER EDUCATION DOHALAND - MSHEIREB PROPERTIES BEIN SPORT VODAFONE UDC UNITED DEVELOPMENT COMPANY QATAR AL JAZEERA **RIZON JET** ASPIRE ACADEMY **QATAR LUXURY GROUP** MEEZA **QINVEST QU WIRELESS INNOVATION CENTRE** 

## Saudi Arabia

SAMA SAUDI EXIM INTELMATIX SAUDI AZM JUFFALI BRICKLAB MATBOULI ARAMCO - EXECUTIVE FURNITURE SINEO INTERNATIONAL ASCEND ADVANCED HEALTHCARE AHB ABHA AIRPORT UMM AL QURA UNIVERSITY PEPSICO SANG NATIONAL GUARD HEALTH AFFAIRS KSU KING SAUD UNIVERSITY MINISTRY ON INTERIORS **IPSO** MINISTRY OF AGRICULTURE WILD LIFE AUTHORITY PRINCESS NOURA UNIVERSITY SUPREME COUNCIL OF TURISM SAMBA HO JONES DAY **QASSIM UNIVERSITY** TAKAFUL EDUCATIONAL ABBOTT JEDDAH / KHOBAR INMA BANK SONY DHL

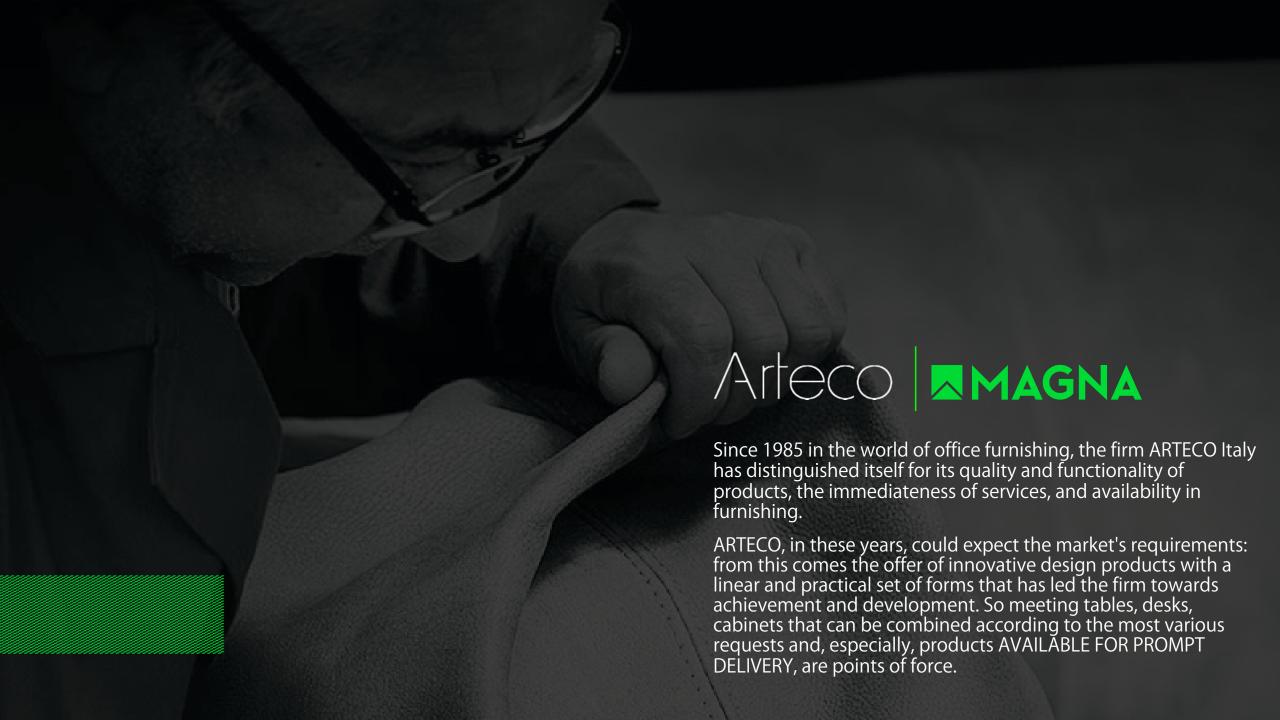
## **Oman**

AHLI BANK
OETC Oman Electricity Transmission Company
BANK SOHAR
CBO
ONB OMAN BRANCHES
MINISTRY OF INTERIORS
NBO
HAYA WATER
PACA

## lebanon

DANONE BYBLOS BANK MIDDLE EAST AIRLINES SOLIDERE

# alea







Arteco è conforme ai requisiti della norma per il Sistema di Gestione Qualità

Arteco has been found to conform to the Quality Management System standard

#### CARB2

Per i nostri prodotti utilizziamo pannelli a bassa emissione di formaldeide certificati CARB P2 secondo la normativa americana

For our products we use panels with low formaldehyde emission CARB P2 certified according to american legislation



Particolare attenzione è posta alla sostenibilità ambientale usando pannelli certificati FSC® a base legnosa riciclata al 100%

Special attention is paid to environmental sustainability using FSC certified panels 100% recycled wood-base







Prodotti realizzati nel rispetto dei criteri ambientali minimi

Products are made in compliance with minimal environmental criteria



Imballo in cartone riciclabile al 100% prodotto con materiale riciclato al 90%

Packing with 100% recyclable carboard produced with 90% recycled material



Disassemblaggio rapido per favorire il riutilizzo o lo smaltimento del materiale

Quick disassembly to facilitate material reuse or waste disposal





## Arteco

U.A.E. ADIB BANK: U FORM DESKS, CABINETS

U.A.E. EAD GENETIC PLAN: U FORM DESKS, ARKOS MEETING TABLES, CABINETS

U.A.E. QFA: A FORM TABLES

**DUNKHAN AIRBASE - TYFOON: ARKOS DESKS AND MEETING** 

QATAR TABLES, CABINETS

U.A.E. EWEC PROJECT: FORTY DESKS, LEVEL UP DESKS, LED CL MEETING TABLES,

**CABINETS** 

U.A.E. ABU DHABI EDUCATION COUNCIL: ARKOS AND U FORM DESKS, CABINETS

QATAR STEEL: POWER AND ARKOS DESKS, CABINETS

# WE WORK WHERE WE BORN

We have never officially inaugurated Diemme, it would be like saying: "Mission accomplished ... job done ... time to relax".

It would end up numbing us, when instead, to our way of thinking, Diemme is a project in continuous evolution, which we smother with our our dedication every day. After more than twenty years of activity, we feel at home.

# ORLY PARIS INTERNATIONAL AIRPORT

Paris / 2021

Recently the Lounge area of the airline Corsair International at the Paris Orly International Airport has been completely renovated in its spaces and furnishings.





#### Jaguar Land Rover Showrooms - United Kingdom

Drektna Bank - Serbia

Clinique Du Geneve - Switzerland

Alawal Bank - Saudi Arabia

AWJ Holding - Saudi Arabia

Dr. Soliman Fakeeh - Saudi Arabia

Food&Drug Saudi Authority - Saudi Arabia

SASO - Saudi Arabia Tvco - Saudi Arabia

Najran University - Saudi Arabia

King Faisal University - Saudi Arabia

Ryadh Bank - Saudi Arabia

#### Toyota - Saudi Arabia

#### Hilton Hotel Baku - Azerbaijan

BISB Bank - Bahrain

NBB National Bank of Bahrain - Bahrain

Al Ain Hospital - United Arab Emirates Emirates Global Aluminium - United Arab Emirates

Emirates National Oil Company - United Arab Emirates

Mediavest - United Arab Emirates

Abu Dhabi National Oil Company - United Arab Emirates

Adecco - Austria

Bulgarian American Credit Bank - Bulgaria

Università di Zagreb - Croatia

Anderson Hotel Copenhagen - Denmark

Le Meridien El Cairo - Egypt Banque Casino - France Bla Bla Car - France BNP Paribas - France Breteuil Immobilier - France

Cite Municipale Bordeaux - France

#### Iceberg Atelier Moda - France

Best Western Hotel De La Paix - France

Public Senat - France Tal Armor Novotel - France

Meridien Etoile Hotel Paris - France

OTCEX Group - France Linder Hotel - Germany Park Hotel Flora - Germany

#### Coca Cola Company - Greece

Deloitte - Greece

#### Bank of Ireland - Irlanda

O2 Telephone Company - Ireland EFSS Western Insutrial Estate - Ireland Ministry of Economy - United Arab Emirates Ministry of Justice - United Arab Emirates

Bin Omer Hospital - United Arab Emirates

Sharjah Performing Arts Academy - United Arab Emirates

Lebanese American University - Lebanon American University of Beirut - Lebanon

#### L'Oréal - Lebanon

Salahalal Free Zone - Oman Royal Oman Police - Oman Aspire Academy - Qatar

Barwa Bank - Qatar

Cultural Village Building Doha - Qatar Minister of Foreign Affairs - Qatar

Qatar Foundation - Qatar Qatar National Bank - Qatar

Golf Administration Building - Qatar

MOAD - Qatar Naufar - Quatar

Qatar University - Qatar

#### Nestlè - Russia Heineken - Russia

State Street Bank - Ireland KPMG Belfast - Ireland Banca Popolare di Bari - Italy

ING Bank N.V. - Italy

BCC - Italy BNL Italia - Italy Gruppo Saipem - Italy Laika Caravans - Italy Gruppo Sapio - Italy NGM - Italy

NGM - Italy Rotork - Italy Welcome - Italy

Roccamare Hotel - Italy

Arval - Italy

Manetti Battiloro - Italy Roccamare s.p.a. - Italy

Comitato Olimpico Nazionale Italiano - Italy

Sofitel Thalassa Agadir - Morocco Feyenoord Pressroom - Netherlands

#### Harrods Estates Park Lane - United Kingdom

IGV Asticus Real Estate - United Kingdom Vue West Cinema - United Kingdom

Le Meridien Hotel Piccadilly - United Kingdom



Software to facilitate projects.

Dialogue with the customer in the creative phase.





Fast and trouble-free delivery.

Production guarantee.





Customer care at all stages.

Trouble-shooting assistance.









# Haima Carpets, China

**Established in 1958**, Haima group has consisted of 6 subsidiaries with a global focus on the production of various carpet types, with an annual output of **10 million m2**, including:

- Axminster,
- Wire Wilton has woven,
- Wilton, carpet tile,
- Printed, piece-dye tufted
- Hand-knotted carpets.

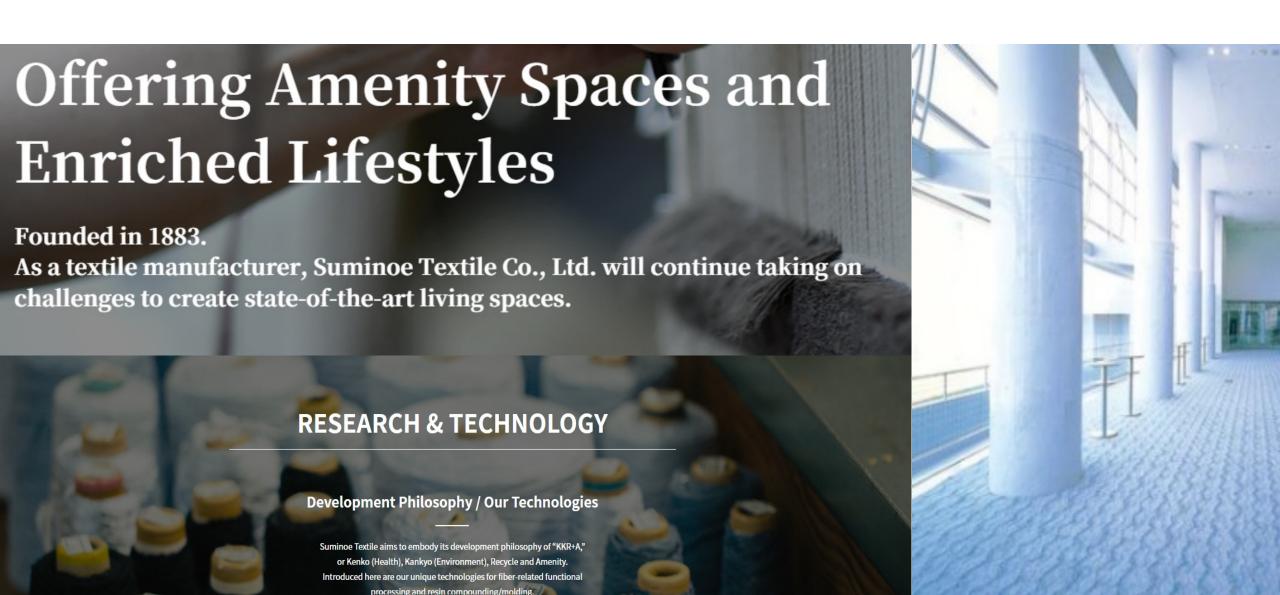


Since founded in 2013, Yonso Furniture produced and installed furniture for **offices**, **residential clients**, **and hospitality** projects.

Based in **Foshan City, China,** Yonso focuses on creating spaces and offerings furniture that liberates the mind and addresses client needs.



# **SUMINOE** Suminoe Carpet & LVT, Japan







#### Customisation

There is just a small step between ideas and reality!

Don't hesitate to take it by opting for Balsan's customisation tool, to **decorate** your rooms differently.



#### **Textile passion**

Balsan has had textile fibres running through its DNA for nearly three centuries.

Not only do our collections adorn your floors beautifully, but they also convey precious know-how.



#### **Eco-concept**

"Balsan, the green factory"

Balsan respects natural balance through its creations by combining colours, designs and aesthetics with respect for the environment.



#### Design

Carpet, more than a simple floor covering!

Boasting **limitless creativity** and a certain **graphic boldness**, there is an element of surprise in every Balsan creation.









BELKA's home décor system is based on a unique technology that allows several wall coatings to be used in domestic, trade, commercial, and industrial settings. The product is made from cotton and is environmentally friendly. It can be applied quickly over many existing surfaces without needing preparation.





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# Thank you

We would love to hear more about your project, & share more stories about our partners.



## Magna General Contracting CO.

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